

Council Workshop

Wednesday, July 5, 2023 @ 5:15 pm

1. ARPA Application Discussion and Review

Tonight begins the City Council's review and discussion of the Heart of Maine United Way citizen panel recommendations. As we'd discussed last week, tonight's discussion will be limited to the two areas of emphasis identified below. Attached to this agenda is a staff prepared summary of the requests as well as the citizen review panel's recommendation and project budget.

The workshop sessions are intended to provide an opportunity for City Councilors to discuss each application. Based on each Councilor's review and the overall discussion there are a number of potential outcomes/requests;

- Consensus that adequate information provided to support having the application move to a City Council meeting for award;
 - Consensus that adequate information provided to support referring the application to staff for alternate funding or partnership with Penobscot County;
 - Request for additional information or clarification from the applicant;
 - Consensus that application should not be funded at this time.
- a. Substance Use Disorder
 - b. Housing

2. City Councilor Survey Results (to be distributed at meeting)

Review of survey results to identify areas of consensus and next steps.

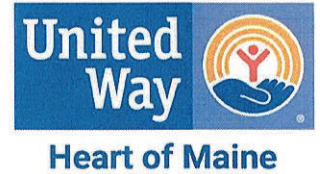
Area of Emphasis - Housing

Area Rank	Overall Rank	Applicant	Request Amount	Project Budget	Type of Cost	Description	Penobscot County \$	Comments
1	2	Habitat for Humanity (1)	1,000,000	2,000,855	Capital and Operating	Land acquisition, infrastructure construction and hire a project manager to oversee the development of a neighborhood with at least 6 affordable single-family homes.	45,000	To provide affordable homes for Bangor residents who earn less than 80% of AMI. HFHGB works with EMCC students to build a house on campus as part of their coursework and Umaine's CET design their capstone project around a Habitat building. Balance of funding from fundraising, other grants, donations and the proceeds of the sales. Potential alternate opportunities 1) identify current city owned parcels for consideration 2) additional locations to be acquired with CDBG funds.
2	4	Bangor Housing Development Corp	2,000,000	15,733,855	Capital	Installation of water, sewer, broadband infrastructure and general construction of housing on Sunset Ave	-	Sunset Avenue is a proposed development of 48 one-bedroom units in two building for persons 55 and older. 60% of the units would be rented at or below 50% of AMI (\$763/month) and the balance would be rented at or below 60% of AMI (\$915/month). Predicated on the award of LITC from MSHA - application period 9/23
3	14	Volunteers of America Northern NE	275,000	275,000	Capital	Acquisition of property for a two phase project. Phase I - 12 units of permanent supportive housing, projected future Phase II - development of affordable senior and/or workforce housing.	-	If property is acquired, VOANNE would apply for HUD 811 development funding in the fall of 2023. Phase I would require project based housing vouchers. Phase II anticipate pre-development to begin in 2024/2025. Potential for alternative funding source - CDBG funds as a location has been identified,
4	18	Together Place Housing Inc (2)	375,000	375,000	Capital	Acquire and renovate a property to provide housing to approximately 10 low-income individuals diagnosed with a mental health disorder (including substance use disorders).	24,250	The intent would be to identify, acquire and renovate a property with a minimum of 6 apartments, to house approximately 10 individuals.
5	22	Volunteers of America Northern NE (3)	374,979	374,979	Capital	Improvements to existing housing project on Center Street to include replacement of roofs, siding, parking lot improvements and extinguishment of existing mortgage.	-	This location currently provides affordable housing units for individuals with severe and persistent mental illness requiring 24/7 one-on-one staffing. Potential for alternative funding source - CDBG funds for the improvements, CDBG funding would not be recommended to extinguish debt.

- (1) Funding from Penobscot County was to partially fund construction of a single family home in Penobscot County.
- (2) Funding from Penobscot County was to renovate basement space including accessibility and create a veggie garden.
- (3) Request amount and project budget was revised to match the detailed budget and narrative submitted.



City of Bangor ARPA Grant Proposals



Organization: Habitat for Humanity of Greater Bangor

Project: Investment in an Affordable Housing Neighborhood

Short Description: Habitat for Humanity of Greater Bangor (HFHGB) is seeking funds for land acquisition, infrastructure (water/sewer) and a project manager to oversee the development of a neighborhood with at least six affordable single-family homes.

501(c)(3): Yes

Current Budgeted Revenue: \$666,274

Current Budgeted Expenses: \$566,836

Primary Emphasis: Housing

Bangor ARPA Funding Request: \$1,000,000

Total Project Cost: \$2,000,855

Bangor ARPA % of Budget: 50.0%

Q4 Funding Average Score (0-10): 7.67

PANEL SUMMARY:

Panel is supportive of funding this project as it will add additional housing to the community. Supportive of the model and the way they connect to the community.

SCORING (evaluation of the proposed project, based on the data/responses provided)

Q1: Project Details	Q2: Project Budget	Q3: Capacity/Success	Adjusted Total Score
9.00	8.33	9.17	90.500
AREA OF EMPHASIS RANK: 1/9		OVERALL RANK: 2/59	

FINANCIAL REVIEW (evaluation based on the financial information provided for the organization/project)

Score: 10

Fund: Fund without concern

Notes: All requested financial information provided. 990 shows surplus in revenue year to year. Net assets increasing year to year. Unmodified audit opinion.

ADDITIONAL NOTES:

General: \$2 million project for land and site management request is for \$1 million for 6 units over 3 years

Praise: not worried about finding families to fill the houses love their work and what they do their model of buying parcels for typical housing tends to be more acceptable than the tiny house model rated it highly general support for additional housing units

Concern/Questions: cost equates to \$333,333 per house, doesn't sound like a bargain Make sure it is a Bangor project Question about whether or not the budget is enough for this type of project Would want to see this be a Bangor centric project.

**City of Bangor ARPA Grant Request
Program Budget**



Please provide an overview of your project budget. If a category is not applicable to your project you may leave it blank. Please add relevant notes in column C and use the comments to explain, if necessary.

Habitat for Humanity of Greater Bangor

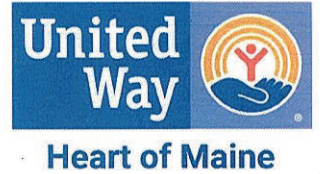
Revenue Source	Project Revenue	Notes
Fundraising (Individual/Business)	\$ 75,000	
Grants - Federal	1,060,000	ARPA, HUD/SHOP funding
Grants - State	60,000	ME State Housing
Grants-Private (Foundation, United Way, Non-Gov't etc.)	100,000	
Program Income (fees, membership, etc.)	600,000	House sales budgeted at \$100,000 x 6
In-Kind	105,855	donated materials and services
All Other Revenue (explain below)		
TOTAL	\$ 2,000,855	
Revenue Comments: Revenue from house sales is not realized until the construction is complete and is intended to fund future builds to make the homeownership program sustainable.		

Expense Item	Project Cost	Notes
Salaries	\$ 150,000	\$75k (including benefits) for 2 years
Benefits		
Professional Fees/Contract Services		
Acquisition Costs/Pre Construction	327,000	See Development Budget
Construction/Renovation	1,208,155	See Development Budget
Site Work / Infrastructure	304,500	See Development Budget
Computer/Cellphone Allowance	1,200	
Supplies/Materials		
Rent/Utilities		
Tools/Storage Trailer	10,000	
Travel		
All Other Expenses		
TOTAL EXPENSES	\$ 2,000,855	
Expenses Comments:		

Project Budget Comments: Additional detail outlined in development budget addendum



City of Bangor ARPA Grant Proposals



Organization: Bangor Housing Development Corporation

Project: Sunset Avenue

Short Description: We request \$2,000,000 in one-time ARPA funds through the City of Bangor to support construction of a multifamily building on Sunset Avenue in Bangor. The building will be 48 newly constructed one-bedroom units in two buildings, on 5.6 acres for persons 55 and older. Sixty percent of the units will be rented at or below 50% Area Medium and the rest of the units will be at or below 60% Area Medium Income. Funds will be expended on installation of water, sewer, broadband infrastructure and general construction

501(c)(3): Yes

Current Budgeted Revenue: \$2,631,454

Current Budgeted Expenses: \$2,599,738

Primary Emphasis: Housing

Bangor ARPA Funding Request: \$2,000,000

Total Project Cost: \$15,733,855

Bangor ARPA % of Budget: 12.7%

Q4 Funding Average Score (0-10): 8.50

PANEL SUMMARY:

The panel was very supportive of this project. The need for senior housing is great and the request was reasonable in line with the budget.

SCORING (evaluation of the proposed project, based on the data/responses provided)

Q1: Project Details	Q2: Project Budget	Q3: Capacity/Success	Adjusted Total Score
9.33	8.67	9.00	90.250
AREA OF EMPHASIS RANK: 2/9		OVERALL RANK: 4/59	

FINANCIAL REVIEW (evaluation based on the financial information provided for the organization/project)

Score: 5

Fund: Potentially fund but have reservations

Notes: Provided all requested financial information. Would have been helpful to explain the year end deficits and accompanying decrease in net assets. Also, the application states there are no FT or PT staff but FY21 990 shows salary expense. Were any staff th

ADDITIONAL NOTES:

General: \$15.7 M budget \$2M request for housing construction

Praise: highest rated very well thought out already have low income housing on that street housing for adults with disability Very reasonable request for the budget Much needed project to support senior housing consideration for rents

Concern/Questions:

**City of Bangor ARPA Grant Request
Project Budget**



Please provide an overview of your project budget. If a category is not applicable to your project you may leave it blank. Please add relevant notes in column C and use the comments to explain, if necessary.

Bangor Housing Development Corporation

Revenue Source	Project Revenue	Notes
Fundraising (Individual/Business)		
Grants - Federal		
Grants - State		
Grants-Private (Foundation, United Way, Non-Gov't etc.)		
Program Income (fees, membership, etc.)		
In-Kind		
All Other Revenue (explain below)	\$ 13,733,855.00	
TOTAL	\$ 13,733,855.00	
\$3,120,000 0% deferred loan from MaineHousing; \$2,064,603 paying loan from MH; \$150,000 deferred developer fee and \$8,399,252 of LIHTC equity - The gap of \$2,000,000 is the ARPA request for funds		

Expense Item	Project Cost	Notes
Salaries		
Benefits		
Professional Fees/Contract Services		
Acquisition Costs	\$ 350,000.00	
Construction/Renovation	\$ 12,552,750.00	
Site Work		
Software/Technology		
Supplies/Materials		
Rent/Utilities		
Equipment		
Travel		
All Other Expenses	\$ 2,831,105.00	
TOTAL EXPENSES	\$ 15,733,855.00	
Expenses Comments:		

Project Budget Comments: Please see the attached MH Underwriting tab for additional details



City of Bangor ARPA Grant Proposals



Organization: Volunteers of America Northern New England

Project: Bangor Behavioral Health Housing Expansion

Short Description: VOANNE currently operates multiple behavioral health programs on Center Street and Larkin Street in Bangor. This project seeks \$275,000 in funding toward the purchase of land for the Phase I development of 12 units of permanent supportive housing with a projected future Phase II development of affordable senior and/or workforce housing.

501(c)(3): Yes

Current Budgeted Revenue: \$16,589,177

Current Budgeted Expenses: \$16,129,663

Primary Emphasis: Housing

Bangor ARPA Funding Request: \$275,000

Total Project Cost: \$275,000

Bangor ARPA % of Budget: 100.0%

Q4 Funding Average Score (0-10): 9.00

PANEL SUMMARY:

The panel was in support of funding this effort as it will add a significant number of housing units to the City.

SCORING (evaluation of the proposed project, based on the data/responses provided)

Q1: Project Details	Q2: Project Budget	Q3: Capacity/Success	Adjusted Total Score
8.83	9.17	8.33	87.250
AREA OF EMPHASIS RANK: 3/9		OVERALL RANK: 14/59	

FINANCIAL REVIEW (evaluation based on the financial information provided for the organization/project)

Score: 10

Fund: Fund without concern

Notes:

ADDITIONAL NOTES:

General: \$275,000 for land of 12 units of housing

Praise: funding could lead to additional support from HUD12 units seems reasonable, senior or workforce housing highest or second highest rated have a space in mind in Bangor

Concern/Questions: Some confusion as to whether or not this is a land purchase. The application was not completely clear Access to public transportation (bus) would be important.

**City of Bangor ARPA Grant Request
Project Budget**



Please provide an overview of your project budget. If a category is not applicable to your project you may leave it blank. Please add relevant notes in column C and use the comments to explain, if necessary.

Volunteers of America Northern New England - Housing Expansion

Revenue Source	Project Revenue	Notes
Fundraising (Individual/Business)		
Grants - Federal		
Grants - State		
Grants-Private (Foundation, United Way, Non-Gov't etc.)		
Program Income (fees, membership, etc.)		
In-Kind		
All Other Revenue (explain below)		
TOTAL	\$ -	
Revenue Comments:		

Expense Item	Project Cost	Notes
Salaries		
Benefits		
Professional Fees/Contract Services		
Acquisition Costs	\$ 275,000.00	Acquisition of Vizsla Avenue or similar property
Construction/Renovation		
Site Work		
Software/Technology		
Supplies/Materials		
Rent/Utilities		
Equipment	\$ -	
Travel		
All Other Expenses		
TOTAL EXPENSES	\$ 275,000.00	
Expenses Comments:		

Project Budget Comments:



City of Bangor ARPA Grant Proposals



Organization: Together Place Housing, Inc.

Project: Expansion of Together Place Housing for Individuals Diagnosed with a Mental Health Disorder

Short Description: One-time ARPA funding is being requested by Together Place Housing to expand safe, secure, well-maintained housing options for low-income individuals diagnosed with a mental health disorder (including substance use disorders). Together Place Housing, in operations for over 30 years, wishes to purchase a property, renovate as needed, and provide housing to approximately 10 individuals who are especially challenged in securing a place to live.

501(c)(3): No

Current Budgeted Revenue: \$130,917

Current Budgeted Expenses: \$122,263

Primary Emphasis: Housing

Bangor ARPA Funding Request: \$375,000

Total Project Cost: \$375,000

Bangor ARPA % of Budget: 100.0%

Q4 Funding Average Score (0-10): 9.25

PANEL SUMMARY:

The panel was supportive of this project as it is in line with the intended use of funds and a population deeply impacted by the pandemic. It has the potential to ease the burden on city services.

SCORING (evaluation of the proposed project, based on the data/responses provided)

Q1: Project Details	Q2: Project Budget	Q3: Capacity/Success	Adjusted Total Score
9.17	8.25	8.08	85.500
AREA OF EMPHASIS RANK: 4/9		OVERALL RANK: 18/59	

FINANCIAL REVIEW (evaluation based on the financial information provided for the organization/project)

Score: 0

Fund: Potentially fund but have reservations

Notes: Not considered a nonprofit by the state; therefore, no 990 attached. No financial statements included. Difficult to get a handle on their financial status with little to no information provided. Requesting 100% of the project costs but project budget sh

ADDITIONAL NOTES:

General: expand house for mental health disorder population (10 people), \$375,000 budget and request

Praise: this is what ARPA funding is supposed to be for they have appropriate support staff for the population appropriate use of funds for a population impacted by the pandemic investment may keep them out of the acute healthcare system area is largest % of overdose deaths potential to relieve pressure on Bangor services provided by PD and BFD (city services)

Concern/Questions: might consider partial funding

**City of Bangor ARPA Grant Request
Project Budget**



Please provide an overview of your project budget. If a category is not applicable to your project you may leave it blank. Please add relevant notes in column C and use the comments to explain, if necessary.

Together Place Housing

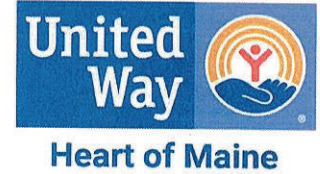
Revenue Source	Project Revenue	Notes
Fundraising (Individual/Business)		
Grants - Federal		
Grants - State		
Grants-Private (Foundation, United Way, Non-Gov't etc.)		
Program Income (fees, membership, etc.)		
In-Kind		
All Other Revenue (explain below)	\$ 16,000.00	
TOTAL	\$ 16,000.00	
Revenue Comments: Low interest loan utilizing PPP funds held by Together Place Peer Run Recovery Center for Together Place Housing for the purchase of a residential building in Bangor for people living with a mental health diagnosis.		

Expense Item	Project Cost	Notes
Salaries		
Benefits		
Professional Fees/Contract Services		
Acquisition Costs	\$ 325,000.00	Purchase of residential property in Bangor for people living with a mental health diagnosis.
Construction/Renovation	\$ 50,000.00	Anticipated renovation costs.
Site Work		
Software/Technology		
Supplies/Materials		
Rent/Utilities		
Equipment		
Travel		
All Other Expenses		
TOTAL EXPENSES	\$ 375,000.00	
Expenses Comments:		

Project Budget Comments:



City of Bangor ARPA Grant Proposals



Organization: Volunteers of America Northern New England

Project: Center Street Behavioral Health Housing

Short Description: Volunteers of America Northern New England (VOANNE) is seeking \$374,979 for critical renovations and acquisition of its properties at 113 and 115 Center Street, which currently operate as affordable housing units for individuals with severe and persistent mental illness requiring 24/7 one-on-one staffing. This award would go toward stabilizing this maintenance and operations of these facilities so that VOANNE can focus its financial resources on serving the residents.

501(c)(3): Yes

Current Budgeted Revenue: \$16,589,177

Current Budgeted Expenses: \$16,129,663

Primary Emphasis: Housing

Bangor ARPA Funding Request: \$349,979

Total Project Cost: \$349,979

Bangor ARPA % of Budget: 100.0%

Q4 Funding Average Score (0-10): 7.00

PANEL SUMMARY:

The panel is in support of funding this project as it is a critical population that needs support. Investing in this project can ensure a safe, secure and supportive environment. A needed service in Bangor.

SCORING (evaluation of the proposed project, based on the data/responses provided)

Q1: Project Details	Q2: Project Budget	Q3: Capacity/Success	Adjusted Total Score
8.67	7.67	8.00	82.000
AREA OF EMPHASIS RANK: 5/9		OVERALL RANK: 22/59	

FINANCIAL REVIEW (evaluation based on the financial information provided for the organization/project)

Score: 5

Fund: Potentially fund but have reservations

Notes: Budget includes costs to pay off an existing loan - is this permissible? (does not directly impact the program) Current ratio is just under 1.0 and they experienced a loss from operations in 2022.

ADDITIONAL NOTES:

General: \$349,979 housing investment for maintenance/improve property. Difficult to find grants for bricks and mortar.

Praise: critical population, great organization, meet living standards, 24/7 service could improve employee retention with improved space, reasonable request, fiscally responsible, funding it means we won't lose it.

Concern/Questions: not higher score, does not increase house population

**City of Bangor ARPA Grant Request
Project Budget**



Please provide an overview of your project budget. If a category is not applicable to your project you may leave it blank. Please add relevant notes in column C and use the comments to explain, if necessary.

Volunteers of America Norther New England - Center Street

Revenue Source	Project Revenue	Notes
Fundraising (Individual/Business)		
Grants - Federal		
Grants - State		
Grants-Private (Foundation, United Way, Non-Gov't etc.)		
Program Income (fees, membership, etc.)		
In-Kind		
All Other Revenue (explain below)		
TOTAL	\$ -	
Revenue Comments:		

Expense Item	Project Cost	Notes
Salaries		
Benefits		
Professional Fees/Contract Services		
Acquisition Costs	\$ 185,139.00	Payoff of existing loan as of 6/14/23
Construction/Renovation	\$ 157,500.00	Replace roof and siding
Site Work	\$ 32,300.00	Repave parking lot
Software/Technology		
Supplies/Materials		
Rent/Utilities		
Equipment	\$ -	
Travel		
All Other Expenses		
TOTAL EXPENSES	\$ 374,939.00	
Expenses Comments:		

Project Budget Comments:

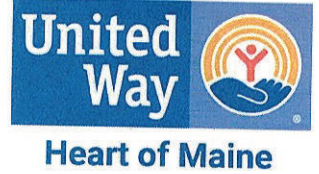
Area of Emphasis - Substance Use Disorder

Area Rank	Overall Rank	Applicant	Request Amount	Project Budget	Type of Cost	Description	Penobscot County \$	Comments
1	3	Wellspring	597,500	1,231,500	Capital	Addition of up to 14 "stabilization" beds - provide up to 45 days of treatment and care post "detox" or awaiting admission for higher level of care. And add 2-4 additional medically supervised withdrawal beds.	-	52% of patients are from Greater Bangor area. Estimate addition of beds would provide service to additional 200 individuals. Balance of capital funding requested via CDS and from State of Maine DHHS. Anticipate operating costs to be covered by revenue for services provided. Potential for alternative funding sources - partially fund with current Opioid settlement funds (\$300k).
2	7	Bangor Area Recovery Network (1)	415,600	495,600	Capital	Renovation to Recovery Community Center. Structure dates to the 1950's. Electrical system are inefficient, the building is lacking in accessibility. The proposed project includes a complete overhaul of the electrical systems, installation of a solar array, updating and expanding the heating system, interior renovations to expand available space, replace access/egress to enhance life safety and accessibility.	273,300	Balance of funds anticipated by own match and fundraising efforts.
3	11	Health Equity Alliance	697,710	697,710	Start Up Oper	Establishment of Resouce center to provide services to individuals who are unhoused or stuggled with unstable housing, individuals who use substances, individuals who truggle with mental health diagnoses, individuals who need resources or referrals to resources.	Pending No Decision to Date	The application would fund 9.6 full-time equivalents, start up supplies and one- year rent in new space. HEAL will create ongoing financial stability and sustainability through revenue sourced from testing initiatives, 304 B programs and MaineCare Chapter 91.

(1) Application submitted as "Other", categorized to Substance Use Disorder, and Funding from Penobscot County was to support a Recovery Justice Program



City of Bangor ARPA Grant Proposals



Organization: Wellspring

Project: Wellspring Expansion Project

Short Description: We request one-time ARPA funds through the City of Bangor to support the addition of up to 20 new co-occurring capable substance-use treatment beds.

501(c)(3): Yes

Current Budgeted Revenue: \$6,235,449

Current Budgeted Expenses: \$6,235,449

Primary Emphasis: Substance Use Disorder

Bangor ARPA Funding Request: \$597,500

Total Project Cost: \$1,231,500

Bangor ARPA % of Budget: 48.5%

Q4 Funding Average Score (0-10): 9.42

PANEL SUMMARY:

Strong support for this program with a well established agency that can be sustained moving forward. A good use of ARPA funding. The panel recommends funding this program.

SCORING (evaluation of the proposed project, based on the data/responses provided)

Q1: Project Details	Q2: Project Budget	Q3: Capacity/Success	Adjusted Total Score
9.00	8.50	9.00	90.250
AREA OF EMPHASIS RANK: 1/4		OVERALL RANK: 3/59	

FINANCIAL REVIEW (evaluation based on the financial information provided for the organization/project)

Score: 9.5

Fund: Potentially fund but have reservations

Notes: Looking for roughly half the funds needed to expand. I would like to see where the other half would come from and how they would support additional services as a result of the expansion.

ADDITIONAL NOTES:

General: This is a huge need.

Praise: Aligns with state Opioid Response Plan Wellspring is already pretty well self sustaining and they are not asking for the full funding; the money will go a long way. Variety of funding streams (insurance, Maine Care, self pay etc) Building a stronger continuum of care

Concern/Questions: Is it possible to increase the medically supervised beds? There is a need for more. How stable do people need to be to access the medically supervised beds? Did not seem to have knowledge of naloxone distribution in the state of Maine.

**City of Bangor ARPA Grant Request
Project Budget**



Please provide an overview of your project budget. If a category is not applicable to your project you may leave it blank. Please add relevant notes in column C and use the comments to explain, if necessary.

Wellspring

Revenue Source	Project Revenue	Notes
Fundraising (Individual/Business)		
Grants - Federal		
Grants - State		
Grants-Private (Foundation, United Way, Non-Gov't etc.)		
Program Income (fees, membership, etc.)		
In-Kind		
All Other Revenue (explain below)		
TOTAL	\$ -	
Revenue Comments:		

Expense Item	Project Cost	Notes
Salaries		
Benefits		
Professional Fees/Contract Services	\$ 52,000.00	Permits and Engineering Services, Upgrade Pull Alarms, Upgrade Sprinkler Ssystem
Acquisition Costs		
Construction/Renovation	\$ 265,000.00	Remodel- baths, showers, ADA baths, ADA Bedrooms, Washer/Dryer Room, Flooring, wall move, Electric Upgrade, Lighting Changes
Site Work		
Software/Technology	\$ 15,000.00	Computer wiring
Supplies/Materials	\$ 25,000.00	Handicap Ramp
Rent/Utilities		
Equipment	\$ 86,500.00	Hood-Stove, Dishwasher, Sanitizer, Generator, Stove, Refrigerator, Chair Lifts
Demo	\$ 35,000.00	Dumpster for remodel and dumping
All Other Expenses	\$ 119,000.00	Commercial Kitchen, Cabinets, 3 Bay Sink, Misc.
TOTAL EXPENSES	\$ 597,500.00	
Expenses Comments:		

Project Budget Comments: These costs are for renovations to the building to be able to provide services needed.



City of Bangor ARPA Grant Proposals



Organization: Bangor Area Recovery Network

Project: Foundations For Recovery - A Capital Improvements Project

Short Description: We request one-time ARPA funds through the City of Bangor for a capital improvements project at our community center. These renovations and improvements will ensure the BARN's ability to continue serving individuals affected by substance use disorder in the greater Bangor area and surrounding regions.

501(c)(3): Yes

Current Budgeted Revenue: \$495,627

Current Budgeted Expenses: \$497,502

Primary Emphasis: Other - capital improvements

Bangor ARPA Funding Request: \$415,600

Total Project Cost: \$495,600

Bangor ARPA % of Budget: 83.9%

Q4 Funding Average Score (0-10): 7.67

PANEL SUMMARY:

The panel was strongly in support of funding this request at the level requested. This was seen as a very good use of funding to support a huge community resource for recovery. These investments in the infrastructure of the BARN will support a variety of programming for many years to come.

SCORING (evaluation of the proposed project, based on the data/responses provided)

Q1: Project Details	Q2: Project Budget	Q3: Capacity/Success	Adjusted Total Score
9.00	8.00	8.17	89.000
AREA OF EMPHASIS RANK: 2/14		OVERALL RANK: 7/59	

FINANCIAL REVIEW (evaluation based on the financial information provided for the organization/project)

Score: 10

Fund: Fund without concern

Notes: All requested financial items were provided. Included financial statement review; no material modifications needed. Consistent growth over the past 5 years. Liabilities remain low; net assets increasing year to year.

ADDITIONAL NOTES:

General: There is no way they could access this type of funding to invest in infrastructure systems outside of this source of funding; capital improvements are hard to fund.

Praise: Strong justification as to why they need so much money; backing up the cost of the renovations. The BARN does amazing work and are an open, accessible community partner. Diversion programming that keeps people out of jail; makes a tremendous amount of difference in so many people's lives. Strong Executive Director. Good investment in Long Term sustainability

Concern/Questions: There were no constructive or critical comments to add.

**City of Bangor ARPA Grant Request
Project Budget**



Please provide an overview of your project budget. If a category is not applicable to your project you may leave it blank. Please add relevant notes in column C and use the comments to explain, if necessary.

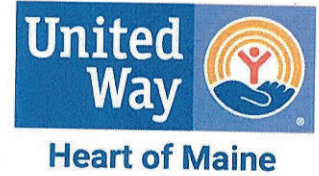
Bangor Area Recovery Network

Revenue Source	Project Revenue	Notes
Fundraising (Individual/Business)	\$ 30,000.00	Project Fundraising
Grants - Federal	\$ 415,600.00	ARPA Request
Grants - State		
Grants-Private (Foundation, United Way, Non-Gov't etc.)		
Program Income (fees, membership, etc.)		
In-Kind		
All Other Revenue (explain below)	\$ 50,000.00	BARN match
TOTAL	\$ 495,600.00	
Revenue Comments:		

Expense Item	Project Cost	Notes
Salaries		
Benefits		
Professional Fees/Contract Services	\$ 54,600.00	Project Manager/Consultant
Acquisition Costs		
Construction/Renovation	\$ 441,000.00	
Site Work		
Software/Technology		
Supplies/Materials		
Rent/Utilities		
Equipment		
Travel		
All Other Expenses		
TOTAL EXPENSES	\$ 495,600.00	
Expenses Comments:		
Construction/Renovation Breakdown:		
Electrical Systems Overhaul: \$150,000		
Solar Panel Array: \$130,000		
Heating System Upgrade: \$65,000		
Additional Renovations and Improvements: \$96,000		
TOTAL: \$441,000		
Project Budget Comments:		



City of Bangor ARPA Grant Proposals



Organization: Health Equity Alliance

Project: HEAL Community Resource Center

Short Description: HEAL requests one-time ARPA funds through the City of Bangor to establish a sustainable resource center for individuals, community members, and local businesses most affected by substance use disorder, homelessness, comorbid mental health diagnoses, and other related effects of systemic repression. Multiculturally competent and trauma-informed services will include HIV and Hep-C testing, overdose prevention education, access to naloxone and other harm reduction supplies, transitional counseling, and sharps management for all individuals, with emphasis on members of our Bangor community who are unhoused, struggling with mental health, and in active substance use. Dedicated, comprehensively-trained staff will implement stigma-free, DEI-informed equitable care.

501(c)(3): Yes

Current Budgeted Revenue: \$2,236,024

Current Budgeted Expenses: \$2,120,820

Primary Emphasis: Substance Use Disorder

Bangor ARPA Funding Request: \$697,710

Total Project Cost: \$697,710

Bangor ARPA % of Budget: 100.0%

Q4 Funding Average Score (0-10): 8.17

PANEL SUMMARY:

There is strong support for this program given the expertise of the agency and the trauma informed approach. Well thought out plans to address a critical issue in our community. The panel strongly recommends funding this program.

SCORING (evaluation of the proposed project, based on the data/responses provided)

Q1: Project Details	Q2: Project Budget	Q3: Capacity/Success	Adjusted Total Score
8.50	8.00	8.83	87.750
AREA OF EMPHASIS RANK: 2/4		OVERALL RANK: 11/59	

FINANCIAL REVIEW (evaluation based on the financial information provided for the organization/project)

Score: 9

Fund: Potentially fund but have reservations

Notes: I always have concern when someone is looking for 100% funding. Not much detail on how the sustainability will be achieved other than a description of potential funding sources.

ADDITIONAL NOTES:

General: Strong support for this program and the model. Likely additional funding coming down from the federal government and other funders that can support this program after ARPA funds are expended to support sustainability.

Praise: Filling a huge need in getting after multiple issues with the same project. Trauma informed and a good approach. Some information included about how they will defray the costs through MaineCare Billing etc. This organization has been around for 35 years doing this work which is a strength. Sharps management tool is a strong addition.

Health Equity Alliance

2023-2024 Resrouce Center Budget Summary

Line Item	Amount	Description
Salary & Fringe	\$ 577,371.81	See "Salary & Fringe Detail" tab for full information
Travel	\$ 8,702.10	See "Travel" tab for full details
Supplies	\$ 26,837.01	See "Supplies" tab for full details
Rent	\$ 62,500.00	5000 square feet at 45 Columbia St. + 2hrs daily of gym (annual cost)
SharpSmart App!	\$14,500	Syringe litter management phone app development and hosting.
Other	\$ 7,800.00	See "Other" tab for full details
Total ARPA Request:	\$ 697,710.92	Program designed to be self-sustaining after initial 1- year funding.

**State and Local Fiscal Recovery Funds
(ARPA)
FOR DISCUSSION PURPOSES ONLY**

	(A) Committed/ Awarded To Date	(B) Applications 1-25, Potent Muni/School	(A)+(B) Subtotal	Suggested Allocation for Planning Purposes
Public Health	396,100	5,631,438	6,027,538	3,000,000
Mental Health		3,920,628		
Substance Use Disorder				
Prevention				
Treatment		1,295,210		
Recovery		415,600		
Fresh Start	396,100			
Affordable Broadband				2,600,000
Negative Economic Impact	500,000	450,588	950,588	1,750,000
Job Training Assistance		450,588		
Aid to Non Profits (targeted)				
Maine Discovery Museum	500,000			
Aid to Small Businesses				
Disproportionately Impacted Communities	3,481,271	15,029,149	18,510,420	8,150,000
Housing		3,999,979		5,000,000
Penquis	540,000			
Housing Position	350,000			
Homelessness		2,844,880		
Bangor Public Library	241,271			
Homelessness Position	350,000			
Childcare				3,150,000
Bangor YMCA	2,000,000	8,184,290		
Other	-	1,045,700	1,045,700	5,400,000
Other		315,700		
Municipal Projects*		230,000		
School Projects*		500,000		
	<u>4,377,371</u>	<u>22,156,875</u>	<u>26,534,246</u>	<u>20,900,000</u>

* Not allocated or approved, planning estimates only

Award Amount	20,478,297
Interest Earned	522,310
Unallocated/Uncommitted Balance	<u><u>16,623,236</u></u>