

FINANCE COMMITTEE AGENDA
October 5, 2015 @ 5:15 pm

1. Bids/Purchasing

- a. BUS Duct Replacement – WWTP – ELCO Electric - \$102,929
- b. GPS Units – Public Works – AT&T National Mobility - \$13,311
- c. Request to Piggyback on State Contract – Flashing Pedestrian Beacons – Public Works – Tapco - \$28,250
- d. Request to Waive Bid Process - Oil Water Separator – Fleet Maintenance - \$13,489

City of Bangor Bid Tabulation

RFB: B16-014: Cable Bus Duct

Bid Opening: September 23, 2015

				ELCO Electric Bangor, ME
Item	Description	Quantity	Unit	Total Bid Price
1	Cable Bus Duct	2	Lump Sum	\$32,650.00
2	All personnel, labor, and other materials necessary for the completion of requested work.	Lump Sum		\$44,597.00
Total Bid Amount:				\$77,247.00
Manufacturer:		MDF Cable Systems		
Number of days to complete the work upon receipt of a purchase order:		112 Days		

				ELCO Electric Bangor, ME
Item	Description	Quantity	Unit	Total Bid Price
1	Cable Bus Duct	2	Lump Sum	\$65,350.00
2	All personnel, labor, and other materials necessary for the completion of requested work.	Lump Sum		\$37,579.00
Total Bid Amount:				\$102,929.00
Manufacturer:		Superior Tray Systems, Inc.		
Number of days to complete the work upon receipt of a purchase order:		112 Days		



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PUBLIC SERVICES DEPARTMENT – OPERATION and MAINTENANCE
Dana R. Wardwell, Director

To: Finance Committee
From: Dana Wardwell
Subject: GPS
Date: October 5, 2015

For the past two winter seasons Public Works has had GPS units on 10 sand/salt trucks, 1 plow truck, 3 sweepers and the emergency truck. This service to provide live tracking of the vehicles has been provided by Forward Thinking and T-Mobile. While the live vehicle tracking worked very well, the data retrieved from the sand/salt spreading operations never attained the level of service we had asked for. Consequently we have severed our relationship with Forward Thinking and T-Mobile effective June 30, 2015 and have gone out to bid for GPS service.

We received 8 bids ranging from \$5,252.00 to \$31,050.40. The first three low bidders, Fleet Analytics, GPS Fleet Consulting and Thingtech all have no experience with sand/salt spreading units. The fourth lowest bid, Reltronics, has a little experience with sand/salt spreading units but no experience with Rex-Roth, the supplier of our sand/salt spreading units. The City of Rochester NY has been using Reltronics for a couple of years and reported that they both went through a learning experience with the sand/salt spreading units. Given our past experience with GPS I believe it is in the best interest of the city to choose an experienced provider of GPS.

AT & T and Web Tech are the fifth lowest bidders. They supply units with sand and salt spreading capability to The State DOT's of Vermont, Rhode Island, Pennsylvania, Delaware, Maryland and Illinois as well as several municipalities. They have worked with our spreader supplier Rex Roth many times and Rex Roth speaks highly of them. They have adjusted their original bid by adjusting the additional training at the public works facility from \$4,400 to \$550. I recommend awarding the GPS contract to the lowest responsive bidder, AT&T for \$13,311, this includes one-time cost for purchase and training of \$6,639 .

City of Bangor
 Bid Tabulation - Bid No. B16-011 - Vehicle GPS Equipment
 Bid Opening: 09/11/15

		Blue Oceans Satellite Systems St. John's NL, Canada				Reltronics Technologies Rochester, NY		GPS Fleet Consulting Portsmouth, NH	
Item	Description	Qty.	Unit	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price
1	Advanced AVL Units	10	Each	\$1,475.04	\$14,750.40	\$699.95	\$6,999.50	\$110.00	\$1,100.00
2	Advanced AVL Unites monthly charge	120	Each	\$33.45	\$4,014.00	\$39.95	\$4,794.00	\$26.99	\$3,238.80
3	Basic AVL Units	3	Each	\$1,245.57	\$3,736.71	\$299.95	\$899.85	\$110.00	\$330.00
4	Basic AVL Units monthly charge	36	Each	\$33.45	\$1,204.20	\$19.95	\$718.20	\$26.99	\$971.64
5	Regular AVL Units	1	Each	\$1,184.85	\$1,184.85	\$349.95	\$349.95	\$110.00	\$110.00
6	Regular AVL Units monthly charge	12	Each	\$33.45	\$401.40	\$29.95	\$359.40	\$26.99	\$323.88
7	Light AVL Units	1	Each	\$490.00	\$490.00	\$299.95	\$299.95	\$249.99	\$249.99
8	Light AVL Units monthly charge	12	Each	\$33.45	\$401.40	\$29.95	\$359.40	\$24.99	\$299.88
9	Portable AVL Units	1	Each	\$964.28	\$964.28	\$149.95	\$149.95	\$249.99	\$249.99
10	Portable AVL Units monthly charge	12	Each	\$33.45	\$401.40	\$19.95	\$239.40	\$24.99	\$299.88
11	Additional Training at Public Works Facility	1	Day	\$500.00	\$500.00	\$899.00	\$899.00	NC	
Total Bid Amount:					\$28,048.64		\$16,068.60		\$7,174.06

		Sensible Spreader Technologies, LLC* Manchester, NH			Red Dog Logistics, LLC Mansfield, PA		Thingtech, LLC* Atlanta, GA		
Item	Description	Qty.	Unit	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price
1	Advanced AVL Units	10	Each	\$1,685.00	\$16,850.00	\$730.00	\$7,300.00	\$203.33	\$2,033.30
2	Advanced AVL Unites monthly charge	120	Each	\$101.67	\$12,200.40	\$49.99	\$5,998.80	\$25.00	\$3,000.00
3	Basic AVL Units	3	Each			\$375.00	\$1,125.00	\$138.89	\$416.67
4	Basic AVL Units monthly charge	36	Each			\$29.99	\$1,079.64	\$19.99	\$719.64
5	Regular AVL Units	1	Each			\$375.00	\$375.00	\$138.89	\$138.89
6	Regular AVL Units monthly charge	12	Each			\$29.99	\$359.88	\$17.50	\$210.00
7	Light AVL Units	1	Each			\$375.00	\$375.00	\$160.00	\$160.00
8	Light AVL Units monthly charge	12	Each			\$29.99	\$359.88	\$17.50	\$210.00
9	Portable AVL Units	1	Each			\$325.00	\$325.00	\$166.67	\$166.67
10	Portable AVL Units monthly charge	12	Each			\$29.99	\$359.88	\$15.00	\$180.00
11	Additional Training at Public Works Facility	1	Day	\$300.00	\$300.00	\$1,500.00	\$1,500.00	\$880.00	\$880.00
				Installation & Calibration	\$1,700				
Total Bid Amount:					\$31,050.40		\$19,158.08		\$8,115.17

		AT & T Mobility National Accounts, LLC Atlanta, GA			
Item	Description	Qty.	Unit	Unit Price	Total Price
1	Advanced AVL Units	10	Each	\$434.00	\$4,340.00
2	Advanced AVL Unites monthly charge	120	Each	\$37.00	\$4,440.00
3	Basic AVL Units	3	Each	\$389.00	\$1,167.00
4	Basic AVL Units monthly charge	36	Each	\$31.00	\$1,116.00
5	Regular AVL Units	1	Each	\$389.00	\$389.00
6	Regular AVL Units monthly charge	12	Each	\$31.00	\$372.00
7	Light AVL Units	1	Each	\$279.00	\$279.00
8	Light AVL Units monthly charge	12	Each	\$31.00	\$372.00
9	Portable AVL Units	1	Each	\$314.00	\$314.00
10	Portable AVL Units monthly charge	12	Each	\$31.00	\$372.00
11	Additional Training at Public Works Facility	1	Day	\$4,400.00	\$4,400.00
				AT&T One Time Credit (16/each at \$25)	\$400
Total Bid Amount:					\$17,161.00

*Math Error in Proposal Corrected Based on Unit Price

		Fleet Analytics Suwanee, GA			
Item	Description	Qty.	Unit	Unit Price	Total Price
1	Advanced AVL Units	10	Each	\$26.00	\$3,120.00
2	Advanced AVL Unites monthly charge	120	Each		
3	Basic AVL Units	3	Each		\$828.00
4	Basic AVL Units monthly charge	36	Each	\$23.00	
5	Regular AVL Units	1	Each		\$276.00
6	Regular AVL Units monthly charge	12	Each	\$23.00	
7	Light AVL Units	1	Each		\$264.00
8	Light AVL Units monthly charge	12	Each	\$22.00	
9	Portable AVL Units	1	Each		\$264.00
10	Portable AVL Units monthly charge	12	Each	\$22.00	
11	Additional Training at Public Works Facility	1	Day	\$500.00	\$500.00
One Year Lease					\$5,252.00
Total Bid Amount:					\$14,756.00



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PUBLIC SERVICES DEPARTMENT – OPERATION and MAINTENANCE
Dana R. Wardwell, Director

To: Finance Committee
From: Dana Wardwell
Subject: Flashing Pedestrian signs
Date: October 5, 2015

We recently acquired two solar flashing pedestrian beacons from MDOT at no cost to the city. I would like to piggy back the MDOT bid and purchase 5 additional solar powered flashing beacons for \$5,650 each for a total of \$28,250. \$30,000 for these flashing beacons was appropriated in the FY 16 budget as a public works above current purchase. I am requesting permission to waive the bid process and purchase 5 solar powered flashing beacons from Tapco for \$28,250.

MEMO

To: Finance Committee
From: Robert Dawes, Equipment Director
Subject: Request to Waive Bid Procedure – Oil Water Separation Project
Date: September 29, 2015

During a sewer line inspection at Fleet Maintenance earlier this year, it was determined that the oil water separator in the front of our building was bad and breaching oil into the sewer lines. As part of the FY 2016 budget, \$16,000 was appropriated to design and install a replacement. During the initial drawings, staff determined it would be more cost effective to install a local vendor's separator tank.

Not knowing how much money or how extensive the work was going to be, we invited five local Contractor's to come and give us an estimate. There were three contractor's willing to do the estimate. Upon receiving the three estimates, we realized by using a local vendor for the separation tanks, we could replace both oil water separators that were of the same age now with the funding that was allocated. As both units are original to the Down Air Force base system, staff's recommendation would be to replace both tanks now and award the contract to Lou Silver, who submitted the low estimate.

The estimates were as follows:

Lou Sliver, Inc. @ \$13,489.00
Gardner Construction @ \$14,470.00
Hughes Brother's @ 25,000.00