

Meeting Agenda
City of Bangor Airport Committee Meeting
City Council Chambers
3rd Floor
October 9, 2012

The following City Councilors were in attendance: Charlie Longo, Pat Blanchette, Ben Sprague, Susan Hawes, and Joseph Baldacci. The following City staff was also in attendance, Airport Director, Anthony Caruso. Councilor Longo opened the meeting.

Agenda:

1. Accept and appropriate AIP Grant #56: Airport Master Plan Update

Airport Director Caruso indicated to the Committee that the Airport is requesting authorization to accept and appropriate a grant from the federal Aviation Administration (FAA) in the amount of \$175,037 under the Airport Improvement Plan (AIP) program, Grant #56 for an Airport master Plan update. The previous Airport master Plan update for BGR was completed in 2002, and prior to that the Plan was updated in 1990. An airport master plan is a comprehensive study of an airport and will typically describe short, medium and long term development plans to meet future aviation demand. A master plan will assist in providing a good approach to the planning process, with an emphasis on goal setting, proper construction planning, guidance for compliance with environmental requirements, and helps to address some security issues. This project is included in BGR's FAA approved five-year Capital Improvement Plan (CIP). This grant will fund 90% of the project with the additional 10% coming from the airport. The Airport respectfully submits this request for Airport Committee review and recommends approval.

Questions/Comments:

Motioned to approve and it was seconded.

2. Passenger Statistics for September 2012

Airport Director Caruso indicated that for this month the numbers were down. We are in the line with other airports with the numbers. Our load factor is strong. The total monthly was down by .5% and year to date was down by 1.9%.

Questions/Comments

Councilor Blanchette discussed the price of fuel and that people are just not traveling as much as they used to.

Councilor Hawes asked if other regional airlines are interested into coming to our airport. Airport Director Caruso responded that other airlines are on our radar scope. We are continuing to market the airport and people are interested but there is nothing at this point.

3. Business Development

a. Boyd Group International conference

Marketing Director Bahr attending this conference. At the annual Boyd conference there were presentations by all of the aircraft manufacturers, legacy airlines, the LCC's, regional airlines, experts in fuel, and of course, Mike Boyd. This year's forecast highlights included the ongoing discussion about the regionalization of airports, continued slow growth in passenger traffic, and the continuing volatility of fuel. China is on schedule to build 140 airports and rehab another 43 airports in the next four years. Air cargo to and from the emerging markets is the only bright spot in the air cargo discussions. This meeting gives us the opportunity to meet and talk with airline staff and other industry professionals about the future of the industry and to help us formulate strategies for new service and insights to maintain current service.

b. Routes 2012

Marketing Director Bahr and Ramp Manager Kipler attended this conference. This is a tradeshow and airline appointment meeting. This year BGR had 11 meetings. Meetings consist of a 20 minute opportunity for BGR to present to cargo and passenger airline executives the reasons they should use or bring passenger service to BGR. The meetings with cargo airlines were positive. Discussions with the passenger service airlines involved proposals for service to Boston, Charlotte, Chicago, and New York for scheduled service. We had one discussion with a charter carrier about service in the winter to sunny destinations that would be in demand by BGR customers. Overall the discussions were positive and will be ongoing.

c. Air Cargo Forum 2012

Airport Director Caruso and ramp training Coordinator, Hoover attended this conference. This is a conference dedicated to the air cargo industry. Top decision makers in the international air cargo and logistics industry were in attendance. At this year's event there were over 200 exhibitors representing 35 different countries. During this event, airport staff managed to meet with Atlas Air, Russian/Volga Dnper, Polar Air Cargo, UPS, FedEx, Polet Cargo, global Aviation, evergreen Airlines, Cargolux and National Air Cargo.

4. Update on construction projects

a. Airfield lighting

As part of our Airport Improvement process the Airport identified the Airfield lighted signage as an area of improvement and upgrade. The current signage and concrete bases were over 20 years old and the bases had severe cracking. The Airport decided this was a good opportunity to make some energy efficiency improvements as well. With just over 80 signs at the Airport the FAA approved the replacement of 65. The new design was one of a curved surface with increased strength from jet blast and snow removal. The biggest improvement in the new signs was that they were Led and would help in our energy reduction. The new signs have greatly improved visibility and illumination around the airfield. This project was complete the first week in August.

b. General Aviation ramp rehab

One of the major summer projects at the Airport has been the reconstruction of the general Aviation Apron. According to our records the GA Apron has not had any major construction since the 1960's.

The \$5.4 million dollar AIP project consists of a few major improvements such as four new hard stands for parking 737's, four new oil water separators which will provide cleaner water to the storm water system, new fuel truck parking in front of the GA terminal and in general give a much better appearance. To date new asphalt is no being laid as the project should come to completion during the middle of November. Once the project is completed this will give the Airport much more flexibility with the GA Ramp being able to handle larger aircraft than ever before along with the parking of aircraft and ability to handle more aircraft in the event of a large diversion.

Questions/Comments

Councilor Baldacci asked about any interior terminal changes being done to the GA Building. Airport Director Caruso responded that just the parking and no interior at this point. He mentioned that about 4-5 years ago we did some interior work on the building.

Meeting Adjourned