

Meeting Agenda
City of Bangor Airport Committee
City Council Chambers 3rd Floor
October 13, 2015

The following City Councilors were in attendance: Airport Committee Chair Gibran Graham, Councilors David Nealley and Sean Faircloth, City Manager Cathy Conlow, Airport Director Tony Caruso and Marketing Manager Risteen Bahr.

Agenda:

1. Lifeflight of Maine-Tom Judge, Executive Director of Lifeflight will attend this meeting and discuss with the Committee their expansion project at BGR.

Airport Director introduced Tom Judge, the Executive Director of Lifeflight to the committee. Mr. Judge indicated that Lifeflight has been a tenant since 1998. Tom Judge thanked the City for the support over the years, and is thankful for the great partnership between them and the City/Airport. Lifeflight needs to consolidate operations, and will be expanding their presence at BGR. They are planning on being in the building for a long period (15 + years) and will be upgrading and making improvements to the facility as part of the lease agreement. He indicated that in a course of a year, their transports relate to approximately 80% for hospitals delivery and provides emergency service to about 450 communities. They transport approximately 1650 patients a year and with the new addition to their fleet they anticipate that this will go up to 2600. He thanked the City again for all their support and the use of the building.

2. Maine Aero Services, Inc-lease amendment

Airport Director Caruso indicated that Gene Richardson, Owner and President of Maine Aero Services has been a great partner. He took over from Telford several years ago. This is for the rental of Hangar #115, which Maine Aero uses for small general aviation aircraft maintenance services. In July of this year, Gene Richardson, President of Maine Aero, provided notice that he wished to terminate his lease agreement and sell his business. However, after further review and discussions with City staff, Mr. Richardson, has decided to remain at the Airport under a restructured lease. This amendment outlines the changes to include a clarification of the square footage amount leased in this hangar; adjusting the lease term to 5 years; making a lease rate adjustment and yearly payment schedule; waving the requirement to provide the airport a percentage of revenue for subleases; providing a rental credit for heating unit replacement; and clarifying maintenance and repair responsibilities.

Motion to approve by Councilor Nealley and seconded by Faircloth.

3. The Lander group-lease agreement

Airport Director Caruso indicated that this is a new lease. This is for rental of Bay #2 within Hangar #123 at Bangor International Airport. Phil Lander, Owner-President and CEO, desires to lease this space for his aviation business segment. This lease will start November 1st with two (2) one year extensions. The lease will be \$2,015 per month plus utilities.

Motion to approve by Councilor Faircloth and seconded by Councilor Nealley.

4. Airport Statistics- September 2015

Marketing Director Bahr indicated that September was a banner month! We had a total of 47,240 total monthly passengers with a 4.93% increase this month! We are still down slightly for year to date by -1.98%. Airline load factors were all above 80%, which is showing strong performance! Allegiant was 85%, Delta 85%, United 88% and Us Airways 82% Market share was the following: Allegiant 11%, Delta 34%, United 7% and Us Airways 47%. Total operations was 1% change with International still down by -47%. Fuel Sales were not available for this meeting. The Troop and Military traffic is still down. The last flight for Chicago for this year will be October 25th. United had great load factors this season! Bangor International Airport did receive the "WOW" award for diversions! We had a significant number of diverted united flights! This was great for the Airport to be recognized!

5. Airport Construction Projects-update:

a. Domestic Terminal renovations:

Airport Director Caruso indicated that the Domestic project is proceeding well. It is slightly behind schedule. The baggage belt system is complete and is going thru a testing stage, which is about a 30 day testing, this should be complete by early December. We plan on having the Airline tenants moved over to their new location in early December and also have an open house!

b. AIP 66 7 67 projects:

The AIP 66 and 67, which is the taxiway and drainage system is complete! It is opened and operational. The annual 5 year CIP meeting with the FAA will be near the end of the month, once we have this we will bring it to the Committee for review.

Meeting Adjoined.

