

Memo to: Finance Committee
Re: Hazardous & Biological Waste RFP
Memo from: Wynne J. Guglielmo
Date: December 8, 2014

The City of Bangor received three (3) responses to its RFP for Hazardous & Biological Waste Services. The bidders were: Veolia Environmental Services of Marlborough, MA (our current waste contractor); TRADEBE Environmental Services of Meriden, CT; and, Clean Harbors of South Portland & Hampden, ME (a bid tab of the per item fees is attached).

In general, TRADEBE Environmental Services was the low bidder, Clean Harbors was next followed by Veolia Environmental Services.

TRADEBE Environmental Services is a very large company, whose main business involves processing and recycling hazardous waste from SUPERFUND sites. Their current business model may not be a great fit for the City. The City would like to ensure that its waste never becomes co-mingled with SUPERFUND projects originating from numerous states and sites nor do we want to take the risk in receiving a "recycling certification" for hazardous waste instead of certificates of destruction (i.e. cradle to grave implications). We believe that it is in the City's best interest to be highly cautious in the disposal of hazardous & biological waste.

Clean Harbors is the City's current emergency response contractor and they can respond to an environmental emergency in less than ½ an hour. They currently pump, transport and dispose of oil/water separators throughout the City. Clean Harbors has worked in the past with the City regarding our Hazardous & Biological Waste and has a local liaison providing excellent customer service. Therefore, it is staff recommendation to award the contract for Hazardous & Biological Waste Services to Clean Harbors.

City of Bangor

RFP No.: P15-008: Hazardous & Biological Waste Services

RFP Opening: 11/25/14

Item	Description	Veolia Environmental Services Marlborough, MA			TRADEBE Environmental Services Meriden, CT			Clean Harbors South Portland, ME		
		5 Gal Cost	30 Gal Cost	55 Gal Cost	5 Gal Cost	30 Gal Cost	55 Gal Cost	5 Gal Cost	30 Gal Cost	55 Gal Cost
1	Non-Regulated Fuel Filters	\$50.00	\$75.00	\$125.00	\$25.00	\$40.00	\$55.00	\$40.00	\$40.00	\$50.00
2	Gasoline Fuel Filters	\$95.00	\$250.00	\$225.00	\$49.00	\$110.00	\$175.00	\$55.00	\$128.00	\$170.00
3	Oily Solids	\$50.00	\$75.00	\$125.00	\$25.00	\$40.00	\$55.00	\$40.00	\$40.00	\$50.00
4	Absorbent (soaked with gasoline)	\$95.00	\$125.00	\$150.00	\$49.00	\$110.00	\$175.00	\$55.00	\$128.00	\$170.00
5	Absorbent (soaked with oil)	\$50.00	\$75.00	\$125.00	\$25.00	\$40.00	\$55.00	\$40.00	\$40.00	\$50.00
6	Waste Aerosols	\$75.00	\$140.00	\$175.00	\$49.00	\$119.00	\$198.00	\$55.00	\$131.00	\$175.00
7	Waste Anti-Freeze	\$95.00	\$195.00	\$225.00	\$25.00	\$40.00	\$55.00	\$40.00	\$71.00	\$95.00
8	Waste oxidizers, acids, bases	\$175.00	\$220.00	\$260.00	\$64.00	\$172.00	\$222.00	\$60.00	\$150.00	\$195.00
9	Waste reactives	\$125.00	CBC	CBC	\$132.00	\$335.00	\$555.00	\$150.00	NA	NA
10	Waste Chemicals (toxic, corrosive)	\$82.50	148.50/14 gal	\$295.00	\$77.00	\$273.00	\$330.00	\$60.00	\$150.00	\$195.00
11	Waste Gasoline	\$65.00	\$95.00	\$105.00	\$25.00	\$40.00	\$55.00	\$40.00	\$45.00	\$60.00
12	Waste Oil	\$35.00	\$55.00	\$55.00	\$25.00	\$40.00	\$55.00	\$40.00	\$40.00	\$45.00
13	Waste Oil-based Paint (poured off)	\$65.00	\$95.00	\$105.00	\$46.00	\$180.00	\$220.00	\$40.00	\$56.00	\$75.00
	Waste Oil-based Paint (in cans)	\$65.00	\$250.00	\$280.00						
14	Waste Paint Thinner (Mineral Spirits)	\$65.00	\$95.00	\$105.00	\$25.00	\$40.00	\$55.00	\$40.00	\$45.00	\$60.00
15	Waste Anti-freeze/glycol	\$95.00	\$195.00	\$225.00	\$25.00	\$40.00	\$55.00	\$40.00	\$71.00	\$95.00
16	Elemental Mercury	\$150.00	NA	NA				\$250.00	NA	NA
	\$Per pound cost				\$10.00					
	\$Per 5 gallons				\$225.00					
17	Analytical Fee for unknowns			\$55/kit	\$15.00			NA	NA	NA
18	Biohazard costs	\$45.00	\$45.00	\$45.00	\$300.00			\$50.00	\$150.00	NA

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19	Profiling Fee			No Charge	No Charge			NA	NA	NA
20	Set up Fee			\$3,245.00	No Charge			NA	NA	NA
21	Transportation Fee			\$350.00	\$500.00			NA	NA	NA
22	Travel Fee between sites			No Charge	\$0.00			NA	NA	NA
23	Lab pack Mobilization Fee	\$ per pickup		\$350.00	\$0.00			NA	NA	NA
24	Fuel Surcharge Fee	\$ per site or pickup 16% total invoice			\$150.00			NA	NA	NA
25	On Site Labor (8 hours) fee/hour	\$ per hour for entire crew			\$100.00			NA	NA	NA
	Project Manager			\$75.00						
	Supervisor			\$65.00						
	Technician			\$55.00						
26	Per Diem Fees (if any)			\$110/night/man				NA	NA	NA
27	Other Fees (Please list separately. This would include tank cleaning fees, oil water separator pump outs including per gallon cost for oil or oily material, gasoline residue and fertilizer-water mixtures. Also please provide the total cost for the staff and vacuum truck for the pump-out of oil water separators. Additionally, please include all rates for everything associated with emergency response)									
		RCRA Training for one week		\$11,250.00				NA	NA	NA