

Meeting Agenda
City of Bangor Airport Committee Meeting
City Council Chambers
3rd Floor
February 12, 2013 @ 5:15 PM

The following City Councilors were in attendance: Charlie Longo, Pat Blanchette, James Gallant, David Nealley, Joseph Baldacci, Pauline Civiello and Ben Sprague. The following City staff was also in attendance, Airport Director, Anthony Caruso, Marketing Manager Risteen Bahr, Superintendent of Operations Robbie Beaton, and Assistant Airport Director James Canders. Also in attendance was City Manager Cathy Conlow. Councilor Longo opened the meeting.

Agenda:

1. Introduction of new Assistant Airport Director, James Canders

It is with great pleasure that we announce that Mr. James Canders has accepted the position of Assistant Airport Director. James comes to us from WK Kellogg Airport in Battle Creek, Michigan where he worked as their Assistant Airport manager for over seven years. James is a Maine native. James holds a B.S. degree in Aviation Management, supplemented with an A.S. degree in Flight Operations.

Questions/Comments:

2. Passenger Statistic-January 2013

For the month of January, we were up by 5%. Allegiant Air was down by 27%, but that was due to the fact of the FLL flight no longer in service at Bangor International Airport. Delta and US Airways are strong. The load factors are good. We are coming upon our peak season so we hope the numbers will be better. Bangor International Airport does have better parking situation this year. We now have the shuttle lot available which will provide the customer the door to door service.

Questions/Comments

3. Business Development Update

a. Report on 2013 NBAA: Schedulers & Dispatchers

The 24th annual Schedulers and Dispatcher Conference was reported as the 4th highest attended conference in show history by AIN magazine. With more than 2,400 attendees, 425 exhibitors and 32 breakout sessions, this conference once again takes its place as the most favored of GA Conferences. We were able to meet personally with representatives of Multi-service and Pinnacle Operations. With

Mutli-service, we discussed the recent acquisition by WFS and how it would impact our processes. Pinnacle was a preplanned meeting and was to introduce BGR to the Pinnacle Operations Flight coordinators. Pinnacle currently has 80 clients and represents over 400 aircrafts. Their transit tech-stops use Gander predominately, and we are in discussion with them for direct service and competitive offerings. Feedback at the booth from many customers continues to be very positive and complimentary with no negative issues reported.

Questions/Comments

b. Report on annual Governor's Conference on Tourism

This was attended by Tony and Risteen. We have attended this conference for a number of years. As one of Maine's largest industries, tourism supports a total of 85,500 jobs or on average, about 13% of employment in the state. Over 14 million visitors spend one or more nights in Maine on tourism related trips in 2012. Tourism related day travelers to Maine accounted for nearly \$1.2 billion in direct expenditures during 2012. Maine hosted over 13 million day visitors on tourism related trips in 2012.

Questions/Comments

4. Review of Domestic Terminal Improvements

Airport Director, Caruso indicated that this is a 30% design approval to continue with the project. This is two separate projects. The first is the TSA Inline check baggage system, funding by the TSA and the second is the Domestic terminal 1st level improvement. This will improve the passenger flow and move the airline ticket agency's into one area. Superintendent Beaton indicated that the 1st floor level, this one is funded by PFC monies. The total project is roughly 10 million dollars and the City portion is 10%. The project will first start with the doors and the windows. All the Airlines will be in one area and the Departments (Police and TSA) will be in one area. We will also move the rental car areas. We will have new restrooms, new floors, lighting, and ceiling tiles.

Questions/Comments

Councilor Baldacci said this was a good idea and cost friendly. He questioned the time line. Beaton responded that the project will start approximately in February of 2014 and take approximately one year. We will try and work around the peak season.

Councilor Gallant asked if the TSA portion was to cost more, would TSA approve of more funding, Beaton responded yes.

Councilor Gallant asked if the bathrooms on the first level could be identical to the bathroom setup on the second level, where there were no doors on the outside and Beaton responded, yes the plan is to have the bathrooms, set up the same way.

Councilor Nealley asked about the TSA had any security issues with the design. Caruso responded the TSA annual does security and safety inspections, and the new design is approved with TSA.

They were asked when the last time that the first floor was renovated and it was renovated and it was around the 1970's.

Councilor Longo asked Caruso what needed to be done, and Caruso responded that he needed approval to move forward to continue the design work with the Engineer.

Motion to approve and seconded.

Meeting Adjourned