

Meeting Agenda
City of Bangor Airport Committee Meeting
City Council Chambers
3rd Floor
March 12, 2013 @ 5:15 PM

The following City Councilors were in attendance: Charlie Longo, James Gallant, Pauline Civiello, David Nealley, Joseph Baldacci, and Nelson Durgin. The following City staff was also in attendance, Airport Director, Anthony Caruso, Marketing Manager Risteen Bahr, and Assistant Airport Director James Canders. Councilor Longo opened the meeting.

Agenda:

1. Industry update/overview

a. Passenger statistics

Our numbers are still positive. The decrease in Allegiant by the 22.3% is due to the decreased FLL Flight. Our passenger count was down by 3.5%. We are still increased by 7% for the year. Our load factor is still strong. The market is good and we still have strong demand. We have positive signs but Federal Cuts are still looming and fuel remains high and unstable. With sequestration, there are threats of reduced services provided by the Gov't. The airport's new shuttle lot has been doing very well for us in managing the high parking demand.

Questions/Comments:

b. Allegiant: 2013 Airport's Conference

Both Sanford/Orlando and Tampa/St Pete flights are operating very well. AAY is pleased with performance of both routes. Bangor should begin seeing the new Airbus aircraft (319, 320) late 2013 or early 2014...on the East coast and given our long stage lengths for flights. AAY will look to automate the boarding passes. AAY will develop service metrics with their Vendors, such as establishing service levels and measure us on ground handling (As an example, how long do checked bags get from aircraft to baggage claim).

Questions/Comments:

Councilor Nealley asked about the metrics. Caruso responded that the metrics will be geared to benchmark the performance of customer's service.

c. 2013 Network USA Conference

Marketing Manager Bahr attended this conference. This was held in San Antonio. She met with several airlines and they are happy with the services they receive in Bangor. Both Delta and US Airways will be increasing their flights this summer. Delta will be doing dual class adding Detroit service and LGA. US Airways will add more service to DCA. American, United, South West, and Jet Blue are still on the radar. We still have the Small Community Air Service Development Grant available for the Chicago Service. Both United and American are interested so we will keep in frequent touch with them. Fuel is still an issue with Airlines. But the meetings still remained very positive and positive feedback on BGR.

Questions/Comments:

Councilor Civello asked about the Rewards Program, Bahr responded that it is going very well and we will be having some more local participates signing up.

Councilor Durgin questioned the communication between BGR and the new Cross Insurance Center. Bahr responded that she has been in contact with Global Spectrum, and the managers from their will be coming up for meetings. Bahr indicated that she has given them hotel information, and will continue to work with them to advertise the airport for services to promote the airport and the new convention center.

Councilor Gallant asked about the vendor leasing and updating the terminal and marketing BGR and the kiosk at the Airport. Caruso responded that BGR has a contract with Clear Channel formally known as Interspace Advertising. As we upgrade the terminal we will also be looking into the kiosks for pre/post security locations. Also this summer with the increased flights we will be using the international jet bridges. James Candors is currently working on this.

Councilor Nealley asked about the united service from before. Caruso responded that they did service here before and they are interested again and they remain interested in the SCASDGs Grant, but non-committal.

2. Update on possible effects of Sequestration

Airport Director Caruso indicated that Bangor is still mainly undetermined how BGR will be affected. The BGR Air Traffic Control Tower overnight closure is still possible. The Airport will remain "open" during this period and we will be getting "pilot controlled lighting". We have been in contact with the Congressional Delegation expressing our concerns. Bangor has significant activity in the overnight hours. We also experience a mix of aircraft activity, and given BGR's designation as a diversion point for security issues, per TSA and this is a national significance. BGR must also provide support for ME ANG role and missions. Lastly, Bangor is a U.S. Port of Entry providing CBP services. The BGR staff will still be at the Airport 24 hours a day.

Boston Center will continue to provide radar coverage for a certain level and altitude. This will impact our operations. Assistant Airport Director, Canders discussed the Pilot Board lightening. This will be able for the Pilots to control the lights for 5 to 10 miles approaching the runway by clicking their microphone. We are currently working to put this into effect.

Questions/Comments

Councilor Durgin asked if we would have to have different regulations with this, Caruso responded no.

Councilor Nealley asked if we currently have a vendor in mind for the "Pilot Lighting System", Canders responded yes, and that we will have to rewrite the manual if the sequestration happens.

Councilor Baldacci asked if this happens and we are not a 24/hour ATCT airport, do you think this will affect "new" airlines coming to Bangor. Caruso, responded yes, this could impact it.

Councilor Gallant asked if there were other airports that have an Air Base on it that is not a 24/ATCT operation, Caruso responded that yes there are.

Councilor Longo indicated that if there is anything else the Committee can do just let them know and to keep them informed on this issue.

Meeting Adjourned