



***CITY OF BANGOR  
AWARD RECOMMENDATION***

**BID ITEM(S):** Front End Loader

**DEPARTMENT:** Public Works

**BUDGET REFERENCE:**  
**Requisition No.:** \_\_\_\_\_ **Account Number:** 7709-91001100

**Budgeted Amount:** \$185,000 **Available Balance:** \$ 185,000

**Total Amount of Award Recommended:** \$ 188,500

**Vendor Recommended:** Nortrax

**Bid Opening Date:** 11/5/2014

**Past Experience with Vendor:** x Excellent    Good    Fair    Poor    No Prior Experience  
If no experience, references checked or other method of vendor reliability established   .

**OTHER COMMENTS:** The recommendation is to award the contract to the low lifecycle cost bidder, Nortrax, in the amount of \$188,500. The City has been utilizing the life cycle cost bid process for several years for certain types of equipment. This process caps the out of pocket maintenance costs on an annual basis, guarantees a price the equipment will be repurchased at in the future (typically 5 years) and has allowed us to lower the overall age of our equipment. The additional funds for this purchase and the replacement of a plow is available due to savings in other capital purchases (trucks).

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**Finance Director**

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**APPROVALS  
CITY COUNCIL FINANCE COMMITTEE:**

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**Date:** \_\_\_\_\_

City of Bangor Bid Tabulation

Bid No. B15-012: Front End Loader

Bid Opening: 11/5/14

		<b>Milton Cat Brewer, ME</b>	<b>Nortrax Hermon, ME</b>	<b>Central Equipment Co. Stillwater, ME</b>
<b>Item</b>	<b>Description</b>	<b>Total Price</b>	<b>Total Price</b>	<b>Total Price</b>
1	Front End Loader	\$184,500.00	\$188,500.00	\$170,000.00
2	Plus guaranteed max. total cost of repairs for 5yrs/4,500hrs	\$5,500.00		
	<b>Subtotal (line 1 &amp; 2)</b>	<b>\$190,000.00</b>	<b>\$188,500.00</b>	<b>\$170,000.00</b>
3	Less guaranteed buy back amount at end of 5yr/4,500hrs	\$88,000.00	\$115,000.00	\$70,000.00
	<b>Total "Life Cycle" Bid Amount</b>	<b>\$102,000.00</b>	<b>\$73,500.00</b>	<b>\$100,000.00</b>